

## **JOB ADVERT**

A foremost Professional Institute in Nigeria needs proven talent to join its workforce to occupy the position of **Head, Research & Development Division**.

Responsible To: The Registrar and Chief Executive Officer

Location: Lagos

Employment Type: Full-time

### **ABOUT THE INSTITUTE:**

The Chartered Institute of Stockbrokers (CIS), is the foremost professional body primarily responsible for determining the standards of knowledge and skill to be attained by persons seeking to become chartered members. It also aims to promote and protect the interest of the securities and investment profession in Nigeria by upholding its members to the highest standards of service and integrity. CIS plays a pivotal role in developing the capital market and ensuring global best practices in the securities industry.

As part of its on-going transformation process, the institute seeks to recruit exceptional Intellectual to fill the senior level position of **Head, Research & Development Division**.

### **JOB SUMMARY:**

The Head of Research & Development Division is responsible for developing and implementing the institute's overall research strategy and collaboration with stakeholders including tertiary institutions and independent local and international researchers. He/She will also drive the process of generating new evidence-based research insights to support the advancement of best practices in the Nigerian securities and investment industry.

He/She will be responsible for leading the research and development functions of the Institute which requires providing high-level intellectual leadership in market research, policy analysis, and technical development within the securities industry. The successful candidate will drive thought leadership, policy advocacy, and innovation in Securities and Investment analysis.

## **KEY RESPONSIBILITIES:**

- Publication of journals, articles, reports and policy recommendations.
- Oversee the preparation and publication of research reports, position papers, and market analysis to enhance the Institute's influence in the financial sector.
- Lead the production and editorial oversight of the "Nigerian Stockbrokers Magazine" and "The Journal for Securities and Investment Market (JSIM)."
- Ensure the production of high-quality technical reports and recommendations for policy reforms in the financial market.
- Develop and execute the Institute's research agenda, focusing on capital markets, securities trading, and investment analysis.
- Tracking developments/innovations in market structures/financial products and regulatory developments locally and globally.
- Establishing and maintaining a world class physical and electronic library and other electronic platforms for collaboration and dissemination of information.
- Identifying opportunities to commercialize the institute's research capabilities
- Provide technical support to members on capital market developments, policy changes, and investment strategies.
- Design and conduct workshops to enhance members' professional competence and Market development.
- Monitor and analyze trends in global capital markets and assess their implications for Nigeria's securities industry.
- Actively participate in advocacy initiatives to promote policies that benefit the securities industry and its stakeholders.

## **KEY REQUIREMENTS:**

- PhD or Msc Degree in Economics or any other related course.
- Track record of delivering high quality research and practical policy advisory.
- Outstanding research and analytical skills with proven track record in conducting high-quality research, publishing reports, and influencing policy changes.
- Extensive knowledge and hands-on experience in using relevant technology solutions to drive research

- Experience in publishing financial and investment-related magazines and journals.
- Excellent oral, written, communications, analytical, problem-solving, and inter-personal skills.
- Ability to lead and manage a research team effectively.
- Minimum of 10 years of experience in research, technical analysis, or policy development within the financial sector, capital markets, or investment industry.
- Strong understanding of Nigeria’s capital market structure, regulations, and global financial trends.
- Strong relationships in the research community locally and internationally.
- In-depth working knowledge of the Nigerian economy in general and the financial markets in particular.
- Strong team player with a results-oriented mindset.

#### **APPLICATION PROCESS:**

Qualified candidates should send in their resumes (as an attachment) to: [jobvacancies@cisinigeria.org](mailto:jobvacancies@cisinigeria.org) with the subject line **“Application for Head of Research & Development”** latest July 31, 2025.

Join us at CIS and contribute to shaping the future of Nigeria’s capital markets through research, advocacy, and publication excellence!